Target Market Determination

This Target Market Determination (TMD) is required under section 994B of the Corporations Act 2001 (Cth). It sets out the target market for the product, triggers to review the target market and how the product is distributed.

This document is not a Product Disclosure Statement (PDS) and is not a summary of the product features or substitute for the product's terms and conditions or other disclosure documents. This TMD does not consider any person's individual objectives, financial situation or needs.

lssuer	Unity Bank Limited, ABN 72 087 650 637, AFSL & Australian Credit Licence 238311			
Effective Date	7 March 2025 Next Review Date 7 March 2027			
Target Market	Description of Target Market			
	 Retail customers who: need an everyday transaction account to conveniently manage their funds and facilitate payments need an everyday transaction account with a full range of features 			
	Description of Product, including key attributes			
	 This is an everyday transaction account with a number of key attributes: no minimum deposit or balance withdrawal limits direct debit and credit transactions debit card access online banking mobile app contact centre and service centre support loyalty structured fee regime range of unlimited fee free transactions including Osko, BPAY, payWave and eftpos debit interest applies if the account is overdrawn Additional features, fees, charges, or conditions other than those displayed in this document may be available or applicable. This document must be read together with the Account and Access Facilities Terms and Conditions, Summary of Account and Access Facilities, Fees and Charges Schedule and Interest Rate Schedule.			
	Suitability, Needs, Objectives and Financial Situation			
	The product has been designed for those wanting an everyday transaction account offering funds at-call with optional access facilities, allowing flexibility in withdrawing, depositing, and accessing funds. The <u>crosses indicate</u> where the product is <u>not suitabl</u> for retail customers.			
	Need access to funds at-call 24 hours a day, 7 days a week for regular transaction activity for regular transaction activity			

	Seeking a variety of cash withdrawal or payment options to make purchases anywhere in Australia or throughout the world				
	Need the ability to transfer money through digital channels, online banking and mobile app				
	May want to separa	May want to separate their everyday spending money from their savings \checkmark			
	Seeking a high income generating account with less transaction options				
	Customers that do not want access to funds to limit spending 🛛 🗴				
	Minimum eligibility and account criteria not met 🛛 🗴				
Distribution Conditions	This product is desig	gned to be distributed through the following channels:			
	 online through our website 				
	 online through relevant third-party comparison sites 				
	 targeted advertising 				
	 by phone or email through our Contact Centre 				
	 in person through our Service Centres 				
	This product can only be issued to those who are eligible and meet the minimum account criteria. All applicants must be:				
	 aged 12 years or older, or if aged under 12, the account signatory must be an adult relative; 				
	 a permanent resident of Australia; and 				
	 able to meet our identity verification requirements 				
	Only representatives who have the appropriate levels of authority may advise on and distribute this product. They will have been trained on this product and in particular, the target market and relevant acceptance criteria.				
	All distribution channels are subject to appropriate controls and/or monitoring.				
Reviewing this Target Market	The initial review of this document is within 12 months of product launch. Periodic reviews will be completed every 24 months from the last review.				
Determination	We may also review this TMD sooner if any of the below review triggers occur, or if an event or circumstance has occurred that would reasonably suggest that the TMD may no longer be appropriate:				
	Review Trigger	Description			
	Customer Trends	Trends in customer outcomes that are significantly inco with the intended product performance that reasonably the TMD is no longer appropriate including:			
		 number of accounts that customers opt to close sho the product is issued; 	ortly after		
		 number of accounts that appear inactive shortly after product is issued; and 	er the		
		 unexpected changes in sales trends 			
	Complaints	Unexpected trends in complaints received from custome relation to the use of the product including the understa risks, conditions suitability and/or key attributes.			

	Incidents and breaches	Where deficiencies are identified in the products' design, distribution or disclosure documentation as a result of incidents related to potential breaches of legal or regulatory obligations.	
	Material product or distribution channel change	Where material changes are made to the products' key attributes or terms and conditions through any of the distribution channels including but not limited to:	
		 Adding, removing or changing a key attribute 	
		 A material pricing change to the associated fees and/ or charges which impacts the overall value proposition 	
		 A change in our acceptance criteria that impacts on the suitability of the product for the target market; 	
		 A substantial change to the distribution strategy or channel(s) of the product. 	
	External events	 There is a change in law or its application, a change in relevant industry code, an AFCA determination, a court decision, or ASIC or other regulatory guidance or action that materially affects the product. 	
		 Significant change in economic and market conditions. 	
		 Notification from ASIC requiring immediate stop of distribution. 	
Reporting	 We will collect and record details of: Product related complaints received each month from customers or distributors. 		
	 Any significant dealing which is not consistent with this TMD. Reporting must be within 10 business days of becoming aware of any such dealing. 		