

Target Market Determination

Product Name	Pensioner Plus Account (S12)			
Issuer	G&C Mutual Bank Limited, ABN 72 087 650 637, AFSL & Australian Credit Licence 238311			
Effective Date	1 January 2024	Next Review Date	1 July 2025	
Target Market				
	 Retail customers who: Are 55 years or older and who are:			
	Description of Product, including key attributes			
	This is an at-call savings account with a number of key attributes: account eligibility limited to pensioners and retirees no minimum balance required withdrawal limits variable tiered interest rates debit card access online banking mobile app telephone banking loyalty structured fee regime range of unlimited fee free transactions including Osko, BPAY, payWave and eftpos Additional features, fees, charges, or conditions other than those displayed in this document may be available or applicable. This document must be read together with the G&C Mutual Bank Account and Access Facilities Terms and Conditions, Summary of Account and Access Facilities, Fees and Charges Schedule and Interest Rate Schedule.			
	Needs, Objectives and Financial Situation			
	This product has been designed for pensioners and retirees over 55 years old, wanting a savings account to deposit, access and manage their financial needs. The crosses indicate where the product is not suitable for retail customers.			
	Want a low-cost account to hold hi	gher amounts of avai	lable money	√
	Want to earn higher interest on the money regularly	e funds but may need	to access the	√
	Seeking a variety of cash withdrawa purchases anywhere in Australia or			✓
	Need the ability to transfer money through digital channels, phone or online banking and a mobile app			✓
	Seeking a fixed rate of return on inv	vestment without tier	ed interest rates	*
	Minimum eligibility and account cr	iteria not met		×

Distribution Conditions

This product is designed to be distributed by G&C Mutual Bank through the following channels:

- online through our website
- online through relevant third-party comparison sites
- targeted advertising
- by phone or email through our Contact Centre
- in person through our Service Centres

This product can only be issued to those who are eligible and meet the minimum account criteria. All applicants must be:

- aged 55 years or older;
- a permanent resident of Australia; and
- able to meet our identity verification requirements

Only representatives who have the appropriate levels of authority may advise on and distribute this product. They will have been trained on this product and in particular, the target market and relevant acceptance criteria.

Reviewing this Target Market Determination

We will review this Target Market Determination in accordance with the below:

Initial Review Within 12 months of the effective date		
Periodic Review	Within 18 months of the effective date	
Review Triggers or Events	Any event or circumstances arising that would suggest this TMD is no longer appropriate will prompt a review of this TMD. This may include (but is not limited to):	
	 A material change to the product or its terms and conditions; 	
	 A change in our acceptance criteria that impacts on the suitability of the product for the target market; 	
	 Negative trends across sales and product usage data; 	
	 Distribution conditions are no longer appropriate; 	
	 External events such as adverse media coverage or regulatory attention; and 	
	 Significant numbers of complaints received from customers in relation to the use of the product. 	

Reporting

We will collect and record details of:

- Product related complaints received each month from customers or distributors.
- Any significant dealing which is not consistent with this TMD. Reporting must be within 10 business days of becoming aware of any such dealing.