

## Target Market Determination

Product Name	Bonus Saver Account (S13)		
Issuer	G&C Mutual Bank Limited, ABN 72 087 650 637, AFSL & Australian Credit Licence 238311		
Effective Date	1 January 2024 Next Review Date 1 July 2025		
Target Market	Description of Target Market		
	<ul> <li>Retail customers who:         <ul> <li>need an account to keep their savings separate from their everyday transaction account</li> <li>need a savings account offering higher returns, even if that means restrictions on access to the funds</li> </ul> </li> </ul>		
	Description of Product, including key attributes		
	This is an at-call savings account with a number of key attributes:  • no minimum balance required  • variable interest rate  • base interest and bonus interest can apply  • earn bonus interest if you deposit a minimum of \$100 each month, make no withdrawals or transfers in the month, and do not close the account during the month  • online banking  • mobile app  • telephone banking  Additional features, fees, charges, or conditions other than those displayed in this document may be available or applicable. This document must be read together with the G&C Mutual Bank Account and Access Facilities Terms and Conditions, Summary of Account and Access Facilities, Fees and Charges Schedule and Interest Rate Schedule.  Needs, Objectives and Financial Situation  This product has been designed for those wanting to be rewarded for making regular deposits into their savings each month without withdrawing, to assist with achieving saving goals. The crosses indicate where the product is not suitable for retail		
	customers.  Want to continue to add to their savings plans with ongoing deposits	✓	
	Are comfortable with managing the requirements of the account to receive bonus interest each month	✓	
	May need access to their savings from time to time and still earn a reduced rate of interest	✓	
	Do not require the certainty of fixed interest earnings each month. Interest earned may vary due to factors including fluctuations in the interest rate from time to time or not qualifying for the bonus interest rate in some months	✓	
	Are looking to earn interest without minimum deposit requirements or restrictions on withdrawals	×	
	Minimum eligibility and account criteria not met	×	

## Distribution Conditions

This product is designed to be distributed by G&C Mutual Bank through the following channels:

- online through our website
- online through relevant third-party comparison sites
- targeted advertising
- by phone or email through our Contact Centre
- in person through our Service Centres

This product can only be issued to those who are eligible and meet the minimum account criteria. All applicants must be:

- aged 12 years or older, or if aged under 12, the account signatory must be an adult relative:
- a permanent resident of Australia; and
- able to meet our identity verification requirements

Only representatives who have the appropriate levels of authority may advise on and distribute this product. They will have been trained on this product and in particular, the target market and relevant acceptance criteria.

## Reviewing this Target Market Determination

We will review this Target Market Determination in accordance with the below:

Initial Review	Within 12 months of the effective date	
Periodic Review	Within 18 months of the effective date	
Review Triggers or Events	Any event or circumstances arising that would suggest this TMD is no longer appropriate will prompt a review of this TMD. This may include (but is not limited to):	
	<ul> <li>A material change to the product or its terms and conditions;</li> </ul>	
	<ul> <li>A change in our acceptance criteria that impacts on the suitability of the product for the target market;</li> </ul>	
	<ul> <li>Negative trends across sales and product usage data;</li> </ul>	
	<ul> <li>Distribution conditions are no longer appropriate;</li> </ul>	
	<ul> <li>External events such as adverse media coverage or regulatory attention; and</li> </ul>	
	<ul> <li>Significant numbers of complaints received from customers in relation to the use of the product.</li> </ul>	
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## Reporting

We will collect and record details of:

- Product related complaints received each month from customers or distributors.
- Any significant dealing which is not consistent with this TMD. Reporting must be within 10 business days of becoming aware of any such dealing.