

## Target Market Determination

Product Name	Convera – Telegraphic Transfers			
Issuer	Convera Australia Pty Ltd (ACN 150 129 749; AFSL 404092) ("Convera")			
Effective Date	1 January 2024	Next Review Date	1 July 2025	
Target Market	Description of Target Market			
	Retail customers who:			
	<ul> <li>need to send money electronically overseas or domestically</li> </ul>			
	<ul> <li>need to send money in a specified currency</li> <li>Description of Product, including key attributes</li> <li>The Telegraphic Transfer has a number of key attributes.:</li> <li>convenience of sending money overseas or domestically through Online Banking or through a staff assisted transaction</li> </ul>			
	<ul> <li>over 200 countries and territories, 130 currencies available</li> </ul>			
	<ul> <li>currency conversion rate provided prior to transfer being completed</li> </ul>			
	<ul> <li>brief messages can be included as part of the payment transfer</li> </ul>			
	<ul> <li>secure payments platform with transfers requiring SMS One Time Password</li> </ul>			
	• funds received within 3 – 5 days			
	transfer details can be saved for future transactions			
	<ul> <li>fees apply based on channel of transfer</li> <li>Needs, Objectives and Financial Situation</li> </ul>			
	This product has been designed for those wanting to send money in specified currencies electronically overseas or domestically. The crosses indicate where the product is not suitable for retail customers.  Seek to transfer funds overseas or domestically in a specified currency, usually within 3 business days  Want the ability to transfer money through online banking 24 hours a day, 7 days a week  Need an affordable and secure way of transferring funds  Want reliability of an electronic and highly regulated payment system and certainty about when the payment is received			
				✓
				<b>✓</b>
				✓
				✓
	Unable to provide recipient's detail recipient's bank, bank account nun			×

## Distribution This product is designed to be distributed through the following channels: Conditions Convera's network of approved distributors who hold an AFS licence online banking via a Convera approved system targeted advertising in person through a Convera approved partner The distribution of this product is subject to the following conditions and restrictions: this service can only be arranged via a Convera approved system it can be sold to customers within the target market without the customer being provided with any financial product advice or, with either general or personal Only representatives who have the appropriate levels of authority may advise on and distribute this product. They will have been trained on this product and in particular, the target market and relevant acceptance criteria. Reviewing this We will review this Target Market Determination in accordance with the below: Target Market Determination Initial Review Within 12 months of the effective date Periodic Review Within 18 months of the effective date Any event or circumstances arising that would suggest this TMD **Review Triggers** is no longer appropriate will prompt a review of this TMD. This or Events may include (but is not limited to): A material change to the product or its terms and conditions; A change in our acceptance criteria that impacts on the suitability of the product for the target market; Negative trends across sales and product usage data; Distribution conditions are no longer appropriate: External events such as adverse media coverage or regulatory attention; and Significant numbers of complaints received from customers in relation to the use of the product. We will collect and record details of: Reporting Product related complaints received each month from customers or distributors. Any significant dealing which is not consistent with this TMD. Reporting must be within 10 business days of becoming aware of any such dealing.